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FOR IMMEDIATE RELEASE

**Drug Cost Analytical Tool
Developed By Partners Rx**

PHOENIX, AZ—In answer to continuing double digit inflation in pharmacy expenditures, Partners Rx Management, LLC (PRx) has developed a new comparative analysis tool, called Claims Replay™ that analyzes the spending in the top drug, or therapeutic classes to determine how a payer's current trend stacks up to PRx's trend.. The tool adjusts for differences in demographics and benefit design and enables users to make statistically valid and actuarially sound comparisons

Claims Replay™ revises the evaluation process so that a prospective client can determine the effectiveness of an incumbent pharmacy benefit management organization (PBM), not just by pricing, but by assessing how effectively all the components of drug therapy are being managed.

Claims Replay™ was developed as a drug management tool to measure the difference between our historical drug spend experience and that of a competitor PBM. This is not a claims repricing exercise, which many PBMs use in conjunction with unrealistic expectations of substantial market share changes in individual drug usage.

“In fact, the only expectation is that a prospective client will migrate to the same mean result achieved by clients of ours who are similarly aligned,” said Bob Field, President and CEO of Partners Rx Management, a nationwide organization offering prescription drug program solutions, headquartered in Phoenix, Arizona.

“Having completed over 450 comparisons utilizing this analytic tool against large and small competitors, we have discovered an average range of savings between 8% and 11% on total drug spend,” said Field.

In general each percent of Claims Replay™ advantage is worth approximately:

- 1% of discount on all brand drugs
- \$0.50 in rebates on all claims
- \$1.00 in rebates on all brand claims
- \$2.00 in rebates on all brand rebatable claims

“What should be considered in the selection of a PBM vendor is not only the level of discounts, but the ability to influence change on a year-to-year basis. A client must take into account how important their trend performance is and the value of having a PBM partner committed to all these important factors,” advised Field.

The Claims Replay analytical model has been reviewed and validated by an internationally known actuarial firm and copies of their analysis are available in a report that interested parties can receive by contacting Partners Rx Management at

partnersrx@partnersrx.com. For additional information on Partners Rx, visit www.partnersrx.com.

Partners Rx Management, LLC is a member company of Diversified Health Care Services, Inc. (DHS), Phoenix, AZ, which also includes ARG National (ARGN), a resource company for agencies; Wholesale Benefits Club, Inc. (WBC), a discount card club for quality healthcare products and services; and Tactical-NYU, an excess loss marketing company.

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